

10-11 May 2017 | Grand Elysee Hotel | Hamburg | Germany

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Conference Programme FUTURE PROOFING YOUR FLEET

Building or retrofitting vessels fit for the future, whatever it may hold, is more challenging than ever before. Environmental regulations, economic pressures and technological advances are already reshaping how the global merchant fleet is fuelled, powered and equipped. In light of these challenges, the 39th Motorship Propulsion & Emission Conference brings together owners/operators and equipment manufacturers to discuss technical advances and in-the-field experiences that will equip the industry to 'future-proof' the global merchant fleet.

> Chaired by Lars Robert Pedersen, Deputy Secretary General, BIMCO and Dr Martin Kröger, Managing Director, VDR – German Shipowners' Association

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Book online at www.propulsionconference.com

Why you should attend

In 2016, the conference attracted delegates from 19 different countries from a plethora of sectors that make up the global shipping industry with 26% of our attendees being of CEO/Director level. Now recognised as the most technically informative seminar for the global shipping industry and supported by German Shipowners' association (VDR) and Danish Maritime, amongst others, the 39th Motorship Propulsion & Emissions Conference should not be missed.

Preferential rates

To ensure the Motorship Propulsion & Emissions Conference is readily accessible for ship owners, ship operators and managers worldwide, we are pleased to offer these companies preferential rates to attend.

To obtain codes for reduced rates, please contact the Events team on: +44 1329 825 335 or email:conferences@propulsionconference.com

Welcome Reception

Blohm + Voss invite all attendees to the exclusive "Hafen-Klub" (Harbour Club) at 7pm for drinks, nibbles and networking at their Welcome Reception.



The location offers a stunning view

of the river Elbe and overlooks the Blohm+Voss docks. An invitation is included in all delegate places, so book yours now!

TUESDAY 9 MAY 2017

19.00 Welcome Reception sponsored by Blohm & Voss



DAY ONE - WEDNESDAY 10 MAY 2017

08.00 COFFEE AND REGISTRATION

08.40 Welcome and Introduction by day one Conference Chairman *Lars Robert Pedersen, Deputy Secretary General, BIMCO*

09.00 Welcome from the 2017 Gold Sponsor

Geir Dugstad, Vice President, Technical Director Maritime and Ship Classifications, DNV GL

Keynote addresses – Future proofing your fleet to comply with forthcoming regulations

- **09.05** Stefan Micallef, Director, Marine Environment Division, International Maritime Organisation (IMO)
- **09.25** Ole Graa Jakobsen, Vice President, Head of Fleet Technology, Fleet Management & Technology, Maersk Line

09.45 QUESTIONS & ANSWERS

10.00 Session One - Operator panel: Preparing the global fleet for future challenges

Panellists: Ole Graa Jakobsen, Vice President, Head of Fleet Technology, Fleet Management & Technology, Maersk Line, Tor Øyvind Ask, Fleet Director, Solvang ASA. Thomas David, Head New Building, Shipmanagement, John T. Essberger, Wolfgang Guntermann, Director Environmental Management, Ship Management, Hapag-Lloyd. Invited: Harry Robertsson, Technical Director, Stena Teknik, Per A. Brinchmann, Vice President, Technical, Wilh Wilhelmsen

10.45 COFFEE & NETWORKING

Session 2 – Cutting edge engine performance

A round-up of the latest technical developments from major low-speed and medium-speed engine developments addressing improvements in fuel efficiency and emissions compliance.

11.15 ME-GI engines update plus Q&A

René Sejer Laursen, Mechanical Engineer, M.Sc., MAN Diesel & Turbo
A technical update on the latest developments of the ME series of engines from
MAN Diesel & Turbo.

11.40 Performance Optimization for Tier III compliance of WinGD 2-stroke engines

Thomas Werner, Tier III Programme Manager, WinGD

The latest offerings from WinGD on their range of 2-stroke engines and digitisation to optimize engine performance.

12.05 Latest engine technology for Wärtsilä Marine 4-stroke engines plus Q&A Patrik Wägar, Product Director, Wärtsilä Marine Solutions

Wärtsilä 31, breaking new ground in efficiency, key technology enablers for the future, focus on up-time and Total Cost of Ownership, Product Segment Strategy and Segment Valuepacs and improving user interface through digitalisation will all be covered.

12.30 Drive Train Optimization plus Q&A

Jonas Nyberg, Product and Development Manager, Caterpillar Propulsion
Today's business environment requests from operators an ever increasing focus
on cost efficient operations. The development of Caterpillar propulsion systems
provides some good example on how the operation of a ship can be optimized
both in economy and safety. This paper will review some details of Caterpillar
propulsion systems solutions, considering the assumption of various systems
surrounding engines, gearboxes and propellers.

12.55 LUNCH & NETWORKING

Session 3 – Emerging technologies for cylinder conditioning

How technical advances in lubrication oils and systems are enabling operators to meet environmental challenges, avoid unnecessary maintenance and safeguard engine performance

14.15 A multi-fuel future: the impact of the IMO global sulphur cap on fuel and lubricant selection plus Q&A

lain White, Global Marketing Manager, ExxonMobil Marine Fuels & Lubricants As we head into a multi-fuel future, which will also include scrubbers, engine management is likely to become more complicated. The increase in the variety of fuels will make compatibility testing more important than ever. Operators will also need to consider using lubricants specifically designed to work with low sulphur fuels, in order to ensure the correct level of protection is provided.

14.35 Reducing risks of system failure through proactive condition monitoring plus Q&A

Larry Rumbol, Marine Condition Monitoring Manager, Parker Kittiwake
Using real life case studies including work with Doosan, and Norbulk
Shipping, this presentation will explore how condition monitoring tools can
provide operators with the information they need to cost effectively
schedule maintenance, avoid catastrophic engine damage and prevent
unexpected downtime.

14.55 Blending on board to optimise the needs of specific engines plus Q&A

Sune Lilbaek, Head of Sales & Marketing, Maersk Fluid Technology
Maersk Fluid Technology has upgraded its SEA-Mate Blending-on-Board
Value Calculator, a tool used to show potential savings that can be achieved
by blending cylinder lubricant on board.

15.15 Potential for CO2 emission reduction of low viscosity and low friction lubricants in 4-stroke medium speed marine engines plus Q&A

Jean-Philippe Roman, Technical Director, TOTAL Lubmarine
TOTAL Lubmarine has worked jointly with an OEM to develop a lubricant for
4-stroke medium speed engines usable for marine applications, able to provide
significant fuel economy while achieving at the same time the necessary
reliability of the engine.

15.35 Advanced lubrication strategies for reliability and minimised Operational Expenditure plus Q&A

John Schackel, Product Application Specialist Marine, Shell Global Solutions
Shell will update on its latest development in ultra-high BN oil and
share case-study information on how optimising cylinder oil feed-rates
with the right product can improve the bottom-line. Marine Connect, a
new in-house developed software enhancing cylinder oil condition data
collection onboard ship, transfer ashore and analysis, and optimising feedback
to ship engineers on fine-tuning oil feed rates with tangible benefits will also
be introduced.

15.55 Panel Discussion on Emerging technologies for cylinder conditioning Panellists to include: René Sejer Laursen, Mechanical Engineer, M.Sc., MAN Diesel & Turbo, Thomas Werner, Tier III Programme Manager, WinGD

16.15 COFFEE & NETWORKING

Session 4 – Turbochargers for today's shipping market

How the latest generation of turbochargers can optimise efficiency and performance while meeting the realities of today's shipping market, with a focus on increased power density, reduced footprint and optimisation for part-loads and slow steaming.

16.40 Two-stage turbocharging developments plus Q&A

Paolo Tremuli, Senior Manager Sales & Application Engineering, ABB Turbocharging An update on the latest turbocharging solutions from ABB, to increase power density whilst reducing footprint.

Venue: Grand Elysee

An award-winning, five star hotel, the Grand Elysee, is conveniently located in the centre of Hamburg, with easy public transport links and walking distance from NeuStadt and Jungfernstieg. It boasts three restaurants and bars, in addition to the Elyseum Wellness and Spa. Offering sweeping views of Moorweidepark, the upper-floor rooms provide guests with a wonderful space to unwind after a day of business.



Conference Dinner



The conference dinner provides the perfect opportunity to network with all our delegates, speakers, sponsors and official supporters. The relaxed environment creates the ideal space to continue discussions from the day's sessions, whilst enjoying a delicious three course dinner and drinks. The conference dinner will be held on Wednesday 10 May 2017 and an invitation is included in your delegate place.

17.00 Developments in turbocharging technology for medium speed engines nlus Q&A

Mr. Klaus Buchmann, Head of Engineering, Kompressorenbau Bannewitz (KBB) The latest developments from KBB, manufacturers of one-stage exhaustgas turbochargers for medium-speed diesel and gas engines for marine applications, that can be used from 500 to 4,800 kW output range.

17.20 Turbocharger Retrofit - Aspire to higher performance plus Q&A

Gottfried Eberle, Head of Turbocharger Retrofit and Upgrades, MAN Diesel & Turbo SE

How can the turbocharger influence the overall engine performance? This presentation will highlight designated retrofit references and the advantages including increased efficiency and reduced exhaust gas temperatures.

17.40 Summary of conference day one

17.45 Conference close

19.30 Conference Dinner Sponsored by GE Marine

DAY TWO - THURSDAY 11 MAY

08.30 COFFEE AND REGISTRATION

08.50 Welcome and Introduction by day two Conference Chairman

Dr Martin Kröger, Managing Director, VDR – German Shipowners' Association

Session 5 – Preparing for the ballast water treatment installation frenzy

Ship operators will be required to install ballast water management systems on all vessels over the next few years as the IMO's BWM Convention enters force in September. What steps must owners take and what factors need to be considered when choosing, installing and operating the systems?

09.00 Ballast Water Convention - September 2017 plus Q&A

Lars Robert Pedersen, Deputy Secretary General, BIMCO The operators' guide to the Ballast Water Convention and the challenges needed to be overcome before it comes into force later this year.

09.20 IMO/USCG type approved system for ballast water management plus 0&A

Kristina Effler, Global Business Manager, PureBallast

The supplier of one of just three USCG type approved ballast water systems presents an overview of the type approval process and shares experience drawn from installed retrofit installations.

09.40 Ballast Water Treatment retrofit: the process and approach plus Q&A

Jolanda Matthijssen, Logistics & QHSE Manager, Goltens Green Technology A presentation about the ballast water treatment system retrofit challenge. Our 7-step approach guides the shipowner through the process of selecting a BWT system, provides a concept and detailed design and supports in the execution of an efficient installation.

10.00 Panel discussion on the Ballast Water Convention

Session 6 - Embracing hybridization

A future fuel scenario that encompasses both traditional and alternative energy sources will require greater flexibility in propulsion and power systems. This session presents case studies from front runners in these new technologies.

10.15 Innovative hybridisation utilizing a rotor sail solution plus Q&A

Tuomas Riski, CEO, Norsepower, Jarkko Väinämö, CTO, Norsepower By harnessing the natural power of the wind to allow the main engines to be throttled back, Rotor Sails save fuel and reduce emissions, while providing the power needed to maintain speed and voyage time. Moreover, because it generates supplementary renewable energy, the Norsepower Rotor Sail Solution is compatible with all other fuel and emissions saving technologies. A case study on the first modern auxiliary wind propulsion technology installation onboard a cruise ship, the Viking Grace will be included.

10.35 Hybrid Vs fully electric options plus Q&A

Trevor Small, CSO, PBES

As energy storage and hybrid technology has evolved, it has advanced to match requirements previously unavailable. There are now a new set decisions and system options for vessel owners to consider which effect system lifespan, ROI and performance. The presentation will run through new considerations for low and zero emission vessels such as hybrid Vs fully electric options and the five Vs ten year battery which uses a call swap programme when the battery is depleted.

10.55 Panel discussion on Embracing hybridization

Panellists to include: Martial Claudepierre, Business Development Manager Environmental Services, Bureau Veritas

11.10 COFFEE & NETWORKING

Session 7 – Digital strategies for vessel and fleet optimisation

How ship operators can harness enhanced connectivity, big data analytics capability and sensor technology to drive efficiencies in vessel performance and fleet profitability.

11.35 Digital transformation of the Marine industry

Denis Grynzspan, Digital Marine Business Leader, GE's Marine Solutions The Marine industry is being impacted by market fluctuations, oversupply and budget pressures. Data analytics powered by the industrial internet could unlock new operational efficiencies and redefine competitiveness in this sector, just as they have transformed other industries such as Aviation and Power. This paper will explore how solutions such as Asset Performance Management (APM) can optimize marine operations with data-driven decisions and help accelerate the digital transformation journey.

11.55 Performance monitoring and optimization on long distance sea passages of container liner vessels plus Q&A

Andrew Rayner, Key Account Manager, Eniram, & Andreas Mrozek, Deputy Director Logistics, Global Marine Operation, Hamburg Sud.

The presentation summarizes the drivers for monitoring and optimization in the context of today's liner container environment and shows how solutions based on data integrated from various sources can be utilized to support decisionmaking processes onboard and onshore. Furthermore the presenters will share ideas on how the use of data-driven solutions may develop in the near future.

12.15 MRV Implementation August 2017 plus Q&A

Torsten Mundt, Principal Research Engineer, Environmental R&D DNV GL The EU MRV-regulation is coming closer with the submission of ship owners / operators Monitoring Plans for verification at the end of August 2017 latest. DNV GL's will give its view on how to beg best prepared and which tools to use and why it would be advantageous for an effective handling of processes, data and exchange of information.

12.35 Panel discussion on Digital strategies for vessel and fleet optimisation Panellists to include: Soren Hansen Assistant Director, Vessel Performance, ABS & Jean-Philippe Roman, Technical Director, TOTAL Lubmarine

12.50 LUNCH & NETWORKING

Session 8 - CIMAC Working Group 10 Users

14.15 Emissions compliance: Operational experience and challenges

Members of CIMAC Working Group 10 (engine users) share their experiences of working with emissions abatement technologies and future environmental compliance challenges.

Developments for IMO TIER I retrofit, plus TIER II + III practical acceptance.

- Exhaust gas treatment and recirculation systems, waste heat recovery turbo generators
- Comments on EEDI, SEEMP and efficiency introduction to the shipping industries. Panellists: Jörg Erdtmann, Vice President, Technical Management and Service, NSB Niederelbe Schiffahrtsgesellschaft & Chairman CIMAC WG10

15.15 - Round up of day two

15.30 - Conference close









BOOKING FORM Book online at www.propulsionconference.com or fax form to +44 1329 550192

Date & Venue

The conference will be held on Wednesday and Thursday, 10-11 May 2017 at the Grand Elysee Hotel, Hamburg, Germany. A Welcome Reception will open the conference on 9 May 2017.

Hotel Information

Tel +49 40 414120.

Special rates for delegates of the Conference at the Grand Elysee start from just € 200 per night; please visit www.propulsionconference.com for more information on how to book your room.

Conference Fee

- Cost per delegate (standard rate) € 1540/£1285.
- Group booking discounts are available and recognised educational establishments will be offered special rates; please contact us for details.
- Ship operators are offered ticket share and preferential rates; please contact us for details.

Fee includes:

- Conference attendance on both days
- Full documentation in print and electronic format
- · Lunch and refreshments on both days
- Invitation to the Conference dinner

Booking

Book online at www.propulsionconference.com or complete and fax back the booking form below to $\pm 44 \pm 1329 \pm 550192$. On receipt of your registration you will be sent confirmation of your delegate place.

Contact Us

For further information on exhibiting, sponsoring, or attending the conference, contact:

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